

## COMPANIES

# NY Area's Largest Privately Held Companies

## Ranked by projected 2005 revenues

This list of 200 top privately held companies in the New York area is based on published sources that include *Crain's*, *Forbes*, *Dun's Regional Business Directory*, *Hoover's* and *Long Island Business News*.

Given the confidential nature of the information for many privately held companies, it is not possible to identify and include every firm that would qualify for the list, although *Crain's* makes every effort to do so.

For the same reason, all data should be considered estimates.

Companies based in New York City and Nassau, Suffolk and Westchester counties in New York and in Bergen, Essex, Hudson and Union counties in New Jersey are eligible for the list. Nonprofit organizations, hospitals, mutual companies, travel agencies and partnerships—including accounting firms, law firms and

consulting firms—are excluded.

Companies contacted for this list were given several opportunities to submit or verify entries. The footnotes on *Crain's* estimates indicate cases in which information did not come directly from the company and is published as it appeared elsewhere. In some cases, *Crain's* estimates for 2005 revenues and for number of employees are based on data from 2004. Compa-

nies that submitted or verified their information directly are not footnoted.

When companies have equal projected 2005 revenues, they are ranked alphabetically.

Companies wishing to appear in next year's list should e-mail contact information and their most current revenue figures to Denise Southwood at [DSouthwood@Crain.com](mailto:DSouthwood@Crain.com).

Rank	Company	Phone/Web site	Top executive	Projected 2005 revenues (in millions)	2004 revenues (in millions)	Total company employees <sup>1</sup>	Nature of business
115	<b>ILC Industries Inc.</b> 105 Wilbur Place Bohemia, NY 11716	(631) 567-5600 <a href="http://www.ddc-web.com">www.ddc-web.com</a>	<i>Clifford P. Lane</i> Chairman, chief executive	\$185.0	\$177.0	1,000	Defense electronics, in and chemical protection
116	<b>GYMA Laboratories of America Inc.</b> 135 Cantiague Rock Road Westbury, NY 11590	(516) 933-0900 <a href="http://www.gyma.com">www.gyma.com</a>	<i>Harold Lipton</i> President, chief executive	\$180.0	\$160.0	23	Pharmaceutical chemi
117	<b>Studley</b> 300 Park Ave. New York, NY 10022	(212) 326-1000 <a href="http://www.studley.com">www.studley.com</a>	<i>Mitchell S. Steir</i> Chairman, chief executive	\$180.0	\$170.0	458	Commercial real estate
118	<b>Vista Food Exchange Inc.</b> B-101 Hunts Point Co-op Market Bronx, NY 10474	(718) 542-4401 <a href="http://www.vistafood.com">www.vistafood.com</a>	<i>Vincent L. Pacifico</i> Chairman, president	\$179.0	\$181.0	77	Wholesale meat distrib
119	<b>D'Agostino Supermarkets Inc.</b> 1385 Boston Post Road Larchmont, NY 10538	(914) 833-4000 <a href="http://www.dagnyc.com">www.dagnyc.com</a>	<i>Nicholas D'Agostino Jr.</i> Chairman, chief executive	\$175.0 <sup>3</sup>	\$175.0	800	Supermarket group
120	<b>Nathel &amp; Nathel Inc.</b> 357 NYC Terminal Market, Row C Bronx, NY 10474	(718) 991-6050 <a href="http://www.nnproduce.net">www.nnproduce.net</a>	<i>Ira Nathel</i> President	\$175.0	\$165.0	110	Wholesale fruits and v
121	<b>Empire Office Inc.</b> 125 Maiden Lane New York, NY 10038	(212) 607-5500 <a href="http://www.empireoffice.com">www.empireoffice.com</a>	<i>Peter Gaslow</i> President	\$170.0	\$155.0	150	Office furniture distrib
122	<b>VRH Construction Corp.</b> 320 Grand Ave. Englewood, NJ 07631	(201) 871-4422 <a href="http://www.vrhcorp.com">www.vrhcorp.com</a>	<i>Victor D. Wortmann Jr.</i> President	\$168.0 <sup>3</sup>	\$145.5	90	General contracting an management
123	<b>AFD Contract Furniture Inc.</b> 88 West End Ave. New York, NY 10023	(212) 721-7100 <a href="http://www.afd-inc.com">www.afd-inc.com</a>	<i>Richard Aarons</i> President	\$167.0 <sup>3</sup>	\$143.0	232	Contract furniture
124	<b>Conference Associates Inc.</b> 180 E. Main St. Patchogue, NY 11772	(631) 654-0600 <a href="http://www.nysbg.com">www.nysbg.com</a>	<i>Gordon A. Lenz</i> Chief executive	\$165.0	\$160.0	47	Administrator and bro
125	<b>M.A. Angeliades Inc.</b> 5-44 47th Ave. Long Island City, NY 11101	(718) 786-5555 <a href="http://www.ma-angeliades.com">www.ma-angeliades.com</a>	<i>Mike Angeliades</i> President	\$165.0	\$152.0	155	Construction services
126	<b>Daffy's Inc.</b> Daffy's Way Secaucus, NJ 07094	(201) 902-0800 <a href="http://www.daffys.com">www.daffys.com</a>	<i>Marcia Wilson</i> President, chief executive	\$160.0	\$150.0	1,525	Retailer of off-price ap
127	<b>NPD Group Inc.</b> 900 West Shore Road Port Washington, NY 11050	(516) 625-0700 <a href="http://www.npd.com">www.npd.com</a>	<i>Tod Johnson</i> Chief executive	\$158.0	\$139.0	860	Marketing research an
128	<b>North Jersey Media Group Inc.</b> 150 River St. Hackensack, NJ 07601	(201) 646-4000 <a href="http://www.northjersey.com">www.northjersey.com</a>	<i>Malcolm A. Borg</i> Chairman, chief executive	\$157.9	\$204.0	1,500	Newspaper publishing
129	<b>Carole Hochman Design Group Inc.</b> 135 Madison Ave. New York, NY 10016	(212) 725-1212 <a href="http://www.carolehochman.com">www.carolehochman.com</a>	<i>Carole Hochman</i> Chairman, president	\$156.0	\$122.0	319	Women's sleepwear
130	<b>Beechwood Organization<sup>2</sup></b> 500 N. Broadway Jericho, NY 11753	(516) 935-5555 <a href="http://www.beechwoodhomes.com">www.beechwoodhomes.com</a>	<i>Leslie A. Lerner, Michael Dubb</i> Owners	\$155.0	\$155.0	168	Real estate developme
131	<b>Dan's Supreme Supermarkets Inc.</b> 474 Fulton Ave. Hempstead, NY 11550	(516) 483-2400 —	<i>Richard Grobman</i> Chief executive	\$155.0	\$150.0	800 <sup>3</sup>	Supermarket chain
132	<b>EMO Trans Inc.</b> 135 Guy Lombardo Ave. Freeport, NY 11520	(516) 867-6800 <a href="http://www.emotrans.com">www.emotrans.com</a>	<i>Jo Frigger</i> Chief executive	\$154.0	\$136.0	235	Freight forwarder and of global logistics serv
133	<b>TDX Construction Corp.</b> 345 Seventh Ave. New York, NY 10001	(212) 279-1981 <a href="http://www.tdxconstruction.com">www.tdxconstruction.com</a>	<i>James H. Jones</i> President	\$154.0	\$103.4	151	Construction manage
134	<b>Alcott Group</b> 71 Executive Blvd. Farmingdale, NY 11735	(631) 420-0100 <a href="http://www.alcottgroup.com">www.alcottgroup.com</a>	<i>Lou Basso</i> President	\$152.0	\$118.5	4,500	Professional employer
135	<b>New York Jets Football Club Inc.<sup>2</sup></b> 1000 Fulton Ave. Hempstead, NY 11550	(516) 560-8100 <a href="http://www.newyorkjets.com">www.newyorkjets.com</a>	<i>Robert W. Johnson IV</i> Owner	\$152.0	\$152.0	n/a	Professional football
136	<b>Accessory Network Group</b> 350 Fifth Ave. New York, NY 10118	(212) 842-3000 <a href="http://www.accessorynetwork.com">www.accessorynetwork.com</a>	<i>Abe Chehebar</i> Chairman, chief executive	\$150.0	\$150.0	200	Fashion accessories m

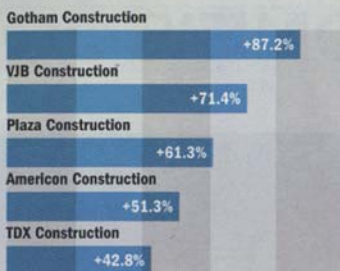
## BUILDING INDUSTRY PREPS FOR CONCRETE GAINS

THE CRAIN'S RANKING of the area's largest construction companies shows a few firms moving up or down the list, but the sector that it spotlights is rock-solid.

Residential housing continues to boom. Office construction, which saw a slight lull as several major projects were finished, is gearing up for more activity in the next year. In fact, construction levels in 2006 could surpass those of 2000. Work is slated to continue on the Freedom Tower and the downtown transportation hub, and the conversion of the Farley Post Office—site of the new Moynihan train station—will begin.

### Biggest Gainers

Projected % change in NY area revenues, 2004-2005



### Top Six Companies

By number of key projects built in the NY area in 2004



### Share for Top Five Companies

By estimated 2005 NY area revenues, in millions



# NY Area's Largest Construction Companies

Ranked by estimated 2005 area revenues

Rank	Company/Parent company	Phone/Web site	Head of New York office	NY area revenues <sup>1</sup> (in millions)	2005 (est.)	2004	Companywide revenues (in millions)	2005 (est.)	2004	2004 key projects <sup>2</sup>	2005 NY area employees <sup>3</sup>	Key projects/clients <sup>4</sup>
18	<b>Levine Builders</b> 42-09 235th St. Douglaston, NY 11363	(718) 224-7147 www.levinebuilders.com	Jeffrey E. Levine President	\$145.0	\$130.9	\$145.0	\$130.9	7	75	555 W. 23rd St.; 325 Fifth Ave.; 90 West St.; The Edge, Kent Avenue from North Fifth to North Seventh streets, Williamsburg, Brooklyn		
19	<b>TDX Construction Corp.</b> <sup>11</sup> 345 Seventh Ave. New York, NY 10001	(212) 279-1981 www.tdxconstruction.com	James H. Jones President	\$144.1	\$101.6	\$146.6	\$103.4	9	147	Jacobi Medical Center's new ambulatory care facility, Bronx; Kings County Hospital Center, Brooklyn; NYC Office of the Chief Medical Examiner's DNA forensic laboratory, 421 E. 26th St.; Audubon III biomedical research facility, 1130 St. Nicholas Ave.		
20	<b>Terminal Construction Corp.</b> 215 State Highway 17 South Wood-Ridge, NJ 07075	(201) 939-9150 www.terminalconstruction.com	Donald N. Dinallo President, chief executive	\$130.0	\$120.0	\$130.0	\$120.0	4	110	P.S. 3 and M.S. 4, Jersey City; Montclair State University's new academic building, Upper Montclair, N.J.; New Jersey Transit Secaucus Transfer Station, Secaucus, N.J.; Meadowlands Xanadu parking structure B-C-D, East Rutherford, N.J.		
21	<b>Worth Construction Co.</b> 685 First Ave. New York, NY 10017	(212) 545-8367 www.worthconstruction.com	Gregory Vogt Vice president	\$119.8	\$117.5	\$178.9	\$191.5	4	52	TRC Environmental, 685 First Ave.; Norwood E. Jackson Correctional Facility, Valhalla, N.Y.; New Rochelle High School, New Rochelle, N.Y.		
22	<b>American Construction Inc.</b> <sup>10</sup> 44 W. 18th St. New York, NY 10011	(212) 274-0190 www.americoninc.com	Richard C. Cucci Principal	\$102.1	\$67.5	\$132.1	\$86.1	68	66	Fendi, 677 Fifth Ave.; Nike, 111 Eighth Ave.; News America, 1211 Sixth Ave.; Time Inc., 1271 Sixth Ave.		
23	<b>Andron Construction Corp.</b> 21 Anderson Lane Goldens Bridge, NY 10526	(914) 232-7531 www.androncc.com	Charles F. Winter President	\$100.0	\$105.0 <sup>12</sup>	\$100.0	\$105.0 <sup>12</sup>	6	50	New York Botanical Garden's Nolen Greenhouses, Bronx; Kendal on Hudson continuing care retirement community, Sleepy Hollow, N.Y.; Chappaqua Central School District, Chappaqua, N.Y.; Riverdale Country School, Bronx		
24	<b>Washington Group International</b> 1 Penn Plaza New York, NY 10119	(212) 268-5030 www.wgint.com	Bob Harvey Vice president, general manager	\$93.7	\$150.8	\$3,200.0	\$2,915.0	1	250	Hudson-Bergen Light Rail transit system, Jersey City; MTA Bridges and Tunnels, Randalls Island; NYC Transit, 2 Broadway; New York City Department of Environmental Protection, Flushing, Queens		
25	<b>Ibex Construction</b> 1372 Broadway New York, NY 10018	(646) 366-6200 www.ibexconstruction.com	Andy Frankl President	\$90.0	\$80.0	\$96.0	\$86.5	68	80	Nordstrom, Paramus, N.J.; The Home Depot, 980 Third Ave.; Washington Mutual, Yonkers, N.Y.; Balducci's, 81 Eighth Ave.		

AMEC Construction Management Inc. and Modern Continental Construction Co., which appeared in the 2004 list, declined to respond.

New York area includes New York City and Nassau, Suffolk and Westchester counties in New York, and Bergen, Essex, Hudson and Union counties in New Jersey. Crain's New York Business uses staff research, extensive surveys and the most current references available to produce its lists, but there is no guarantee that these listings are complete. To qualify for this list, a construction company must have a New York area office and must build projects in the area. 95 companies were contacted for this list, in most cases based on information from New York Construction. Information was provided by the companies. Revenue figures are for calendar year unless otherwise noted. 2005 revenue figures are estimates for companies with fiscal years ending in September through December; 2005 revenue figures are actual for companies with fiscal years ending in January through August. 1-Gen-erated from projects built in the New York area. 2-Projects built in the New York area in the 12 months ended Dec. 31. 3-Full-time and full-time equivalent only, as of June 30. Excludes union trade workers. 4-Selected projects/clients for projects completed or under way in the New York area in 2005. 5-Fiscal year ends Oct. 31. 6-Fiscal year ends June 30. 7-Fiscal year ends Nov. 30. 8-Company did not provide fiscal year end. 9-Fiscal year ends Oct. 1. 10-Fiscal year ends Sept. 30. 11-Fiscal year ends Jan. 31. 12-Company changed its fiscal year end; 2004 revenue figures are for 12 months ended Aug. 31, 2004.